

Following are views of our Council in relation to the subject-mentioned matter:

1. Since the existing experience requirement may be too harsh to the local Companies (e.g. some of the service category needs at least 15 years of experience). To boost our SMB business opportunities. It is recommended to lower the Staff Category's post-qualification IT experience to at least 7-8 years for small-to-medium size of project.

2. Regarding to the project payment. In general, a project life-cycle is around 2-3 months. To improve the SMB contractors' cash flow and boost SMB company growth, it is recommended to arrange budget allocation/settlement or progressive payment instead of a full payment after UAT.

3. As a general feedback from the industry including some existing ITPSA contractors and its sub-contractors, the ITPSA projects' profit margin is too thin and it is difficult to survive, these may leads to the poor quality that will be delivered.

Yours,  
Kam-Fai Wong  
Vice Chairman,  
On and for behalf of HKITJC