

Dear OGCIO

I have worked in IT field for about 20 years, and Charles Mok's staff suggest I also bring my view on government policy to your attention. The government's procurement policy invites bids from listed vendors and choose the lowest price. Although it may sound like good savings for the government to keep costs low, such policy may mean a win loose relationship where some vendors just wont even bother to care to submit bids because the pricing was so low it is not worth their effort. I think an improved version would be to choose the one bidder that is higher than the lowest bid to avoid vendors that do work at a loss or at no profit. The industry has to pay wages or commissions to staff. By revising the policy, workers may have room to breath and improved morale in handling government requests.