



HKITDA
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15 December 2020

Office of the Government Chief Information Officer
6/F, North Point Government Offices
333 Java Road, North Point
Hong Kong
Attention:
Systems Manager (Governance & Resources)41
Mr. Esprit PK LEUNG, Systems Manager
Mr. Jimmy CY WOO, Senior Systems Manager

Submission via email to qps_consultation@ogcio.gov.hk

Dear Sirs and Madams:

Consultation Paper on Future Arrangement of Standing Offer Agreement for Quality Professional Services in the Government of the Hong Kong Special Administrative Region ("SOA-QPS5 Consultation" or "Consultation")

On behalf of our Council and members, Hong Kong Innovative Technology Development Association (HKITDA) welcomes the opportunity to comment on the SOA-QPS5 Consultation. Our comments:

1. HKITDA believes increasing the number of contractors for each Category/Group can encourage more companies to participate in Government procurement.
2. HKITDA believes adding new categories covering new applications and emerging technologies, such as Open data, smart cities, and digital transformation, are crucial to encourage suitable and qualified vendors to join the standing offer.
3. HKITDA agrees OGCIO's view of the Smart Government Innovation Lab is more appropriate for MSMEs of bringing their innovative ideas to the Government; hence, additional Demarcation Limit and Group will not be necessary.
4. HKITDA recommends the government to consider inclusion of Cyberport and HKSTP to the Standard Offer Agreement. They can take the role to provide



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document, financial and management supports to innovative start-ups, which otherwise not capable of handling the arrangement.

5. HKITDA recommends the government to assign SSM level team members to overseas each project to bridge the technical and expectation gap between vendors and non-technical-savvy B/D users.

Concluding remarks

HKITDA is pleased that OGCIO is taking the steps necessary to improve the quality of the upcoming Standing Offer Agreement by seeking advices from the industry's stakeholders. As an organisation that prides itself on upholding the highest professional standards and promoting city wide adaptation of innovative technologies, we are very supportive of the Consultation and the upcoming SOA-QPS5.

If you have any questions in regards to this letter, please feel free to contact Leonard Chan at leonard@itda.hk.

Yours sincerely,



Leonard Chan
Chairman



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