

Response from Hong Kong United Youth Science and Technology Association:

I am glad to be invited to join the consultation meeting between OGCIO and HKUYSTA. It is a great news to the industry that the Hong Kong government intends to increase the opportunities for SMEs to join the standing offer agreement for quality professional services (SOA-QPS). During our discussion at the consultation meeting, coming challenges were mainly focused on balancing management and risk control, While SMEs participate in the program, more risk will be bared on the administration and therefore difficult to implement. As a representative of the industry, I have serveral suggestions as follow:

1、 The Hong Kong society has relied on the cooperation of the government and market stakeholders, among which non-profit organizations play a major role. It is suggested that the government could set up a pilot program for SMEs to participate in SOA-QPS, and establish a partnership mechanism for recommendation, screening and operation. We look foward to the establishment of incubation plans with the industry, encourage large enterprises in the GHKM greater bay area (such as Tencent, Bytedance, etc.) to provide technical support and exchange platform for local SMEs, and explore new business forms supporting SMEs.

2、 Establish the guarantee plan for SMEs with a government guarantee fund pool. Using insurance innovative products to provide financial support for SMEs to enable them to hedge the risk of failure.

3、 Establish a scoring mechanism for enterprises and persons in charge; establish files for enterprises and technical leaders who join the soa-qps list. Record the participation of enterprises and individuals in the project, break the enterprise responsibility system, and explore the bidding procurement standard of the responsible person system. The acceptance of the professional experience of the technical director abroad (mainland) can be used as a bonus.

I have contacted several companies such as Tencent, 360, ZTE, etc. They would like to discuss further with OGCIO on this issue if convenient. Please let me know if I can bridge you and them, and explore more opportunities for local SMEs.