

## Securli Limited

### Submission in response to Consultation Paper on Future Arrangement of Standing Offer Agreement for Quality Professional Services in the Government of the Hong Kong Special Administrative Region

#### Introduction

Securli Limited (“Securli”) welcomes the opportunity to provide its views on Consultation Paper of the Office of the Government Chief Information Officer (“OGCIO”) regarding the Future Arrangement of Standing Offer Agreement for Quality Professional Services. This document provides Securli’s views and comments on the consultation paper.

*Securli Limited is not a vendor to the current SOA-QPS4, and we would like to provide some background on who we are. Securli LTD is a small business with over 20 years of experience in managing IT networks & infrastructures and cybersecurity with managed detection and resolution. Our technical experience and capabilities allow us to monitor, measure and report compliance aligned with cybersecurity frameworks and regulatory criteria for SME’s, government, and not-for-profit organizations.*

#### Comments on the consultation paper

##### 1. Number of Contractors for Each Category / Group

*The SOA-QPS is intent on improving and growing the local SME IT industry, so it is important to retain talent in the local IT industry and allow for the greatest level of participation that the market might allow.*

##### 2. Service Categorization

Securli believes a differentiation between Information Security and Cybersecurity exists and suggests that consideration be given for Category 4 having an additional content of services specific to cybersecurity.

Cyber-attacks are a routine amongst the hackers’ community, organizations are increasingly obligated to protect their infrastructure from unauthorized access. This is not limited to private sector, and to a larger extent government agency are vulnerable to cyber invasions. Because organizations work with highly sensitive data daily, it is requisite to put advanced security systems in place to protect infrastructures. The terms of cyber and information security are synonymous, and differences are subtle. Cyber security deals with protecting networks, computers, and data from unauthorized electronic access. Information security deals with protecting information assets regardless of whether the information is in physical or digital format. The commonality is in the organization’s security posture and the assessment, testing and measurement of that posture. Security Posture comprises networks, information security, network security, data security and internet security, as well as penetration testing (pen testing), vendor risk management, vulnerability management, data breach prevention, security awareness training for employees to prevent social engineering attacks, and other security controls.

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### 3. Demarcation Limit and Group

*Our intimate knowledge of the local IT industry, educational course planning with HKU Space, and involvement with the start-ups in the Hong Kong Cyberport has allowed us to see how the scarcity of skilled and certified labor has resulted in an increase in human resource costs. Further, the advancement of technical tools has also increased unit costs associated with providing managed information security and cybersecurity services.*

*Therefore, Securli LTD supports allowing for adjustments to (or no limit) per-unit costs, permitted higher costs associated with providing some services as deemed necessary, and an unlimited number of vendors be allowed for any category so long as they qualify for the minimum requirements of capabilities set forth by SOA-QPS.*

### 4. Other major aspects

Securli has no comments on major aspects of SOA-QPS

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