

Orange Business Services Hong Kong Limited

I. Service Category (C) Cloud IT Services

Table 3a: Cloud IT Services Items (Service items passing all General, Security and Technical Requirements)

MRC – Monthly Recurrent Charge

DRC – Daily Recurrent Charge

Item Number	Item Description	Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (US\$)	Remarks
C00001	Flexible Backup	Orange	per user per TB per month	MRC \$781	

Table 3b: Cloud IT Services Items (Other service items proposed)

(1) Item Number	(2) Item Description	(2) Manufacturer	Charging Unit (e.g. Per User Per Month, Per GB Per Month)	Unit Net Subscription Fee (US\$)	Remarks
C00002	1. Flexible Computing Express Virtual CPU	Orange	per GHz per day	DRC \$1.76	Pricing is based on aggregated volume of all servers subscribed. Units are available in discrete levels.
C00002	2. Flexible Computing Express Virtual MEM	Orange	Per GB per day	DRC \$1.47	Pricing is based on aggregated volume of all servers subscribed. Units are available in discrete levels.
C00002	3. Flexible Computing Express Gold Storage	Orange	Per GB per day	DRC \$0.44	
C00002	4. Flexible Computing Express Disk Backup	Orange	Per GB per day	DRC \$0.42	
C00003	Flexible Computing Express Shared Internet Bandwidth	Orange	50 Mbps per day	DRC \$73	

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II. Government Public Cloud Related Services

Table 5.1 : Staff Service

Item No.	Description of Services	Staff Category	Charging Unit	Unit Rate (US\$)
C00004	Service Specialist	1	Man-Day	\$1,300
C00005	Service Manager	2	Man-Day	\$1,600
C00006	Project Manager	2	Man-Day	\$1,600

Remark : Man-day rate refers to service delivered within normal office hours.

Table 5.2 : Installation and Maintenance Service

Item No.	Description of Services	Charging Unit	Unit Rate (US\$)
C00001	Flexible Backup	per user	\$1.1
C00002	Flexible Computing Express 1. Flexible Computing Express Virtual CPU 2. Flexible Computing Express Virtual MEM 3. Flexible Computing Express Gold Storage 4. Flexible Computing Express Disk Backup	per GHz per GB per GB per GB	One Time Charge for service activation for "Flexible Computing Express" and Flexible Computing Express Shared Internet Bandwidth" is USD3000
C00003	Flexible Computing Express Shared Internet Bandwidth	50Mbps	

Remark : One Time Charge is quoted for service activation

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